



SET UP FOR SUCCESS

Part 1

HEALTHCARE STORAGE EXPERT



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Dustin Patterson | Regional Sales Manager
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Beyond Clean Healthcare Storage Expert™:

SET UP FOR SUCCESS - PART 1

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In our July and August posts, we discussed the first step in creating sustainable solutions - gathering information and gaining understanding. You have a clear, in-depth understanding of the issues you are trying to solve for, so now what? This month we will discuss how to use that information and understanding to push your project forward.

Create a Core Team. This Team must include Key Stakeholders who will be affected by the changes you are planning to make. This may include some of the key stakeholders you interviewed, staff members who carry a lot of influence over their co-workers, or even employees who you think may try to derail any changes you are trying to make. By having Key Stakeholders be a part of the process, they will be more likely to adopt, and even champion, the changes.

Create and document goals. Now that you fully understand the issues and you've got your core team in the room, determine and document the goals for the project. In other words, how will you know your project is successful? Decrease the amount of time spent looking for supplies? Reduce the number of expired supplies? An increase in patient satisfaction? An increase in staff job satisfaction? Make your goals **clear, concise, and measurable.**

Setting your project up for success is a big topic. Stay tuned for next month's post where we will continue to discuss this step and help push your project forward.

Have more healthcare storage questions? Contact Dustin at: dustin.patterson@logiquip.net

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Dustin Patterson is currently the Mid-West Regional Sales Manager with Logiquip Healthcare Storage Solutions, a leading provider of high-quality, future focused storage systems designed exclusively for use in the healthcare environment. Logiquip is based out of Kalamazoo, MI and has served healthcare organizations across the US for 30 years. Dustin brings over 12 years of experience in space planning and healthcare storage. He has acted on behalf of Logiquip as the vendor liaison to the AHRMM Wisconsin Chapter, a leading membership group for healthcare supply chain professionals. Working closely with many hospitals and surgery centers, Dustin has developed tailored solutions using a mix of best practices, Lean principles, and industry-leading storage equipment. He has also worked with many Sterile Processing Departments to maximize storage spaces, balancing trade-offs between high-capacity storage layouts and workflow efficiencies.

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